AYS HOSPITALITY PROJECT REVIEW

2022-2030

AYS HOTELS & RESORTS

MOVING FORWARD… 2030

About Us

Experience Team of Hotelier, International & Malaysia Brand. Experience Key Consultant for Concept & Design

- We plan and manage the project base on Hotelier work flow.
  - Develop the hotel concept & design base on star rating and market segmentation.
  - Managing the cost for the entire project expenditure.
  - Recruit and conducting training to design expert and excellent service team.
  - Pre Opening planning and guideline.
  - Managing the operation and revenue base on international hospitality standard.

www.aysgroup.company

HOTELIER &
HOSPITALITY DESIGN

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Team

AYS SENIOR MANAGEMENT

Ahmad Yusrie

CEO

25 years experience in Opening, design & build and operate international and Malaysia chain of hotel. Responsible to AYS Hospitality design team and operation. Lead the business and contract.

Jamaluddin Karim

COO

30 Years of experience as General Manager and Senior Management for International hotel brand and Malaysia chain of hotel. Well verse in Opening new hotel, resort and chain hotel.

Kamarul Hizen

Dir F&B

30 Years of experience in Food & Beverage Operation in MICE, hotel and Covention Center. Well verse in Banquet Operation and experience handling international conference in Malaysia.

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Team

AYS KEY PERSONNEL

Ahmad Yusrie

CEO

Syamsul Anuar

CFO

Rusliadi Rosli

PR Director

Nuraziah Abdul Azin

Head of Operations

Djai Djati

Head of Project Planing

Sharah Abdullah

Creative Director

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The Problem we solve for our client

No indicator and idea on the funding estimation for hotel

Financial

Hospitality Market

Limited market input and global trend of traveling guest to Malaysia

Trusted Partners

Looking for experience hotelier and consultant will be a hard time process

How to manage and control the overall cost on hotel & resort mangement

Cost

Margins

How to make maximum margin from the design and facility services

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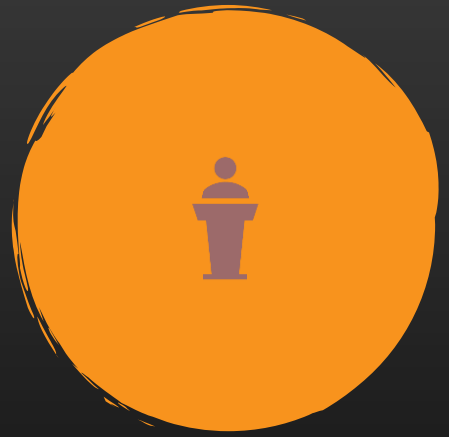
Solution

WE share clear information and direction to our client right from the beginning till the end.

Prioritize

Clear direction and planning on hotel & resort Project Management and Operation



Authorize

Given full trust to manage and plan the project

Monetize

Ensure the project salable as property or business establishment with profit

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Our Services

Our services base on hospitality demand and owner preferences, this is the reason why AYS preferable in Malaysia.

AYS HOSPITALITY CONSULTANT

First to Market
Managing the entire project base on Malaysia regulartory

AYS 360°HOSPITALITY

Unique
Various of consultation task and segmentation.

Eco
Ecotourism, Aquaculture & Medical Tourism.

AYS HOTEL & RESORT

Tested
Positive feedbacks from our client and partners..

AYS HOSPITALITY TRAINER

Authentic
You can count on us,

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AYS HOTELS & RESORTS

HOTELS & RESORT PROJECT

AYS MANAGE TO CLOSE ICONIC PROJECTS FOR THE PASS 10 YEARS IN BUSINESS, THIS IS THE STORY OF US .

Our Hotel Project

Sheraton Hotel Nilai

A 5 Star hotel project with 305 rooms key in KLIA.One of upcoming Negeri Sembilan iconic building.

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Our Resort Project

The Legend Of Mahsuri Resort

A 5 star iconic resort bring us the memori of Mahsuri in Langkawi. This resort consist of 250 rooms with NOVOTEL brand.

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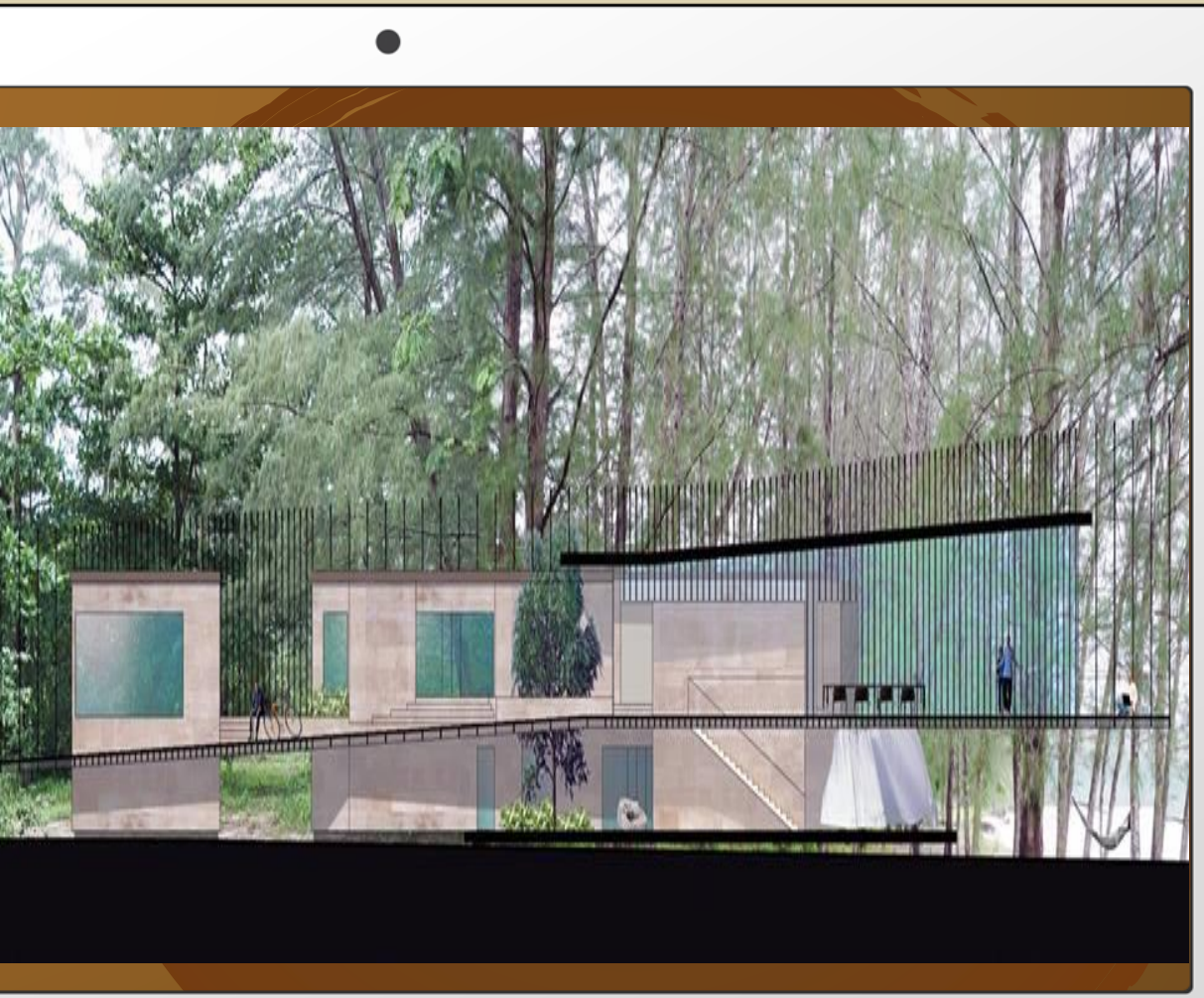

Our Resort Project

Semporna Eco Resort

A unique concept of nature and green technology design. The landscape blend with open swimming pool in the centre of courtyard. .

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Our Resort Project

CENANG RESORT 200 rooms

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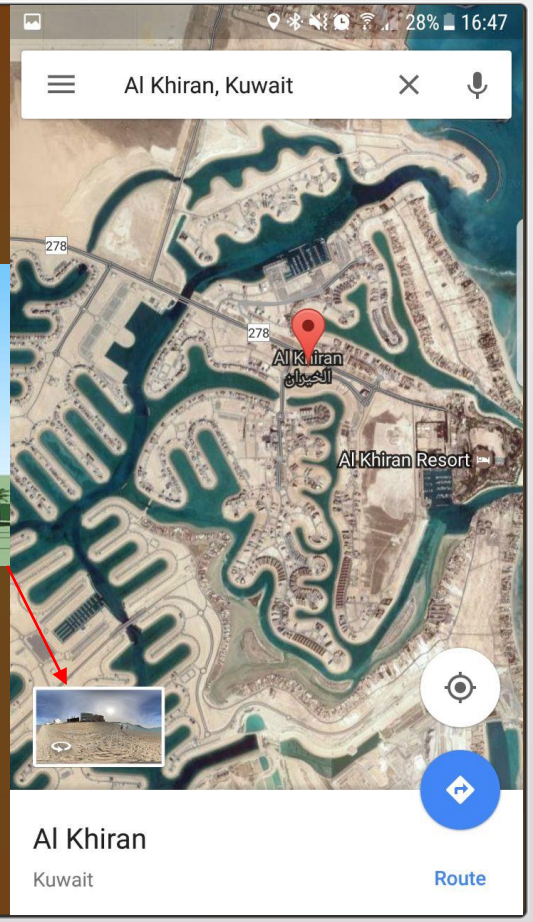
Our Resort Project

A 5 star upper scale resort with Langham brand

Project located at Al-Kiran Kuwait was a collaboration PMC with ARD Malaysia.



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Our Group Hotel

EV WORLD Hotel is a successful franchaise hotel brand under our group, as of 2018 we have open 14 branch and franchise hotel

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Our Hotel Project

PRIMA HOTEL MELAKA

3 star facility hotel located at Jonker Street Malacca

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Our Hotel Project

KOPUTRA HOTEL CYBERJAYA

Boutique hotel with meeting room facilities for Coop Association

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Our Hotel Project

EV WORLD Putrajaya

Boutique open completely open on October 2018

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HOSPITALITY

we care the habitat of marin and aqua shell, our csr in semporna is to educate our team to maintain the ecosystem..

Our Project

Semporna Eco Tour Resort

A collaboration with local people in developing eco tour package with resort operator

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Our AQUA PARK Project

PANGI AQUAMARIN PARK

A collaboration with local villager to develop aquaculture and marin Park in Kunak..

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Our River Cruise Project

Semporna Eco Tour Resort

A collaboration with local villager to boost up the eco tourism in their area by cruise along the river.

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Our Project
AQUAMARIN

We collaborate with local firsherman to build “kelong” for fish farming and place for fishing activity with tourist

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AYS HOTELS & RESORTS

HOTELS & RESORT PROJECT

OFFICIAL AWARD AND ACHIEVEMENT BY AYS HOSPITALITY.

Our Project

AYS has been officialy award as
Hospitality Consultant for
NOVOTEL LANGKAWI RESORT

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Our Project

AYS has been award as co partners of development the IQS Quality Management System for Hotels & Resorts

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Our Project

AYS has been appointed as strategic partners for KOREAN investment team in Malaysia, mainly in hospitality investment

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Our Project

Langhams Al-Kiran Kuwait

A Hong Kong base brand hotel to be develop in Al-Kiran Kuwait, 4 Star Hotel with 250 rooms

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Our Project

Hopsitality skills development jointly program with OUM.All program are certified by OUM and train by AYS

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Our Project

Hospitality training program with TMC Group Malaysia.

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Our Project

Motac funding initiative with Zun Asia Group to develop 3 Star Hotel in Kedawang, Langkawi

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Our Project

IQS Quality Management System was design by AYS and Uitm with our IT partners Comanche.

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Our Project

Langham Hospitality

Colabration with Langham on development hotel & resort in Malaysia

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AYS HOTELS & RESORTS

HOTELS & RESORT PROJECT

AYS GROUP PRESENT AS PROJECT MANAGEMENT TEAM TO THE PROJECT

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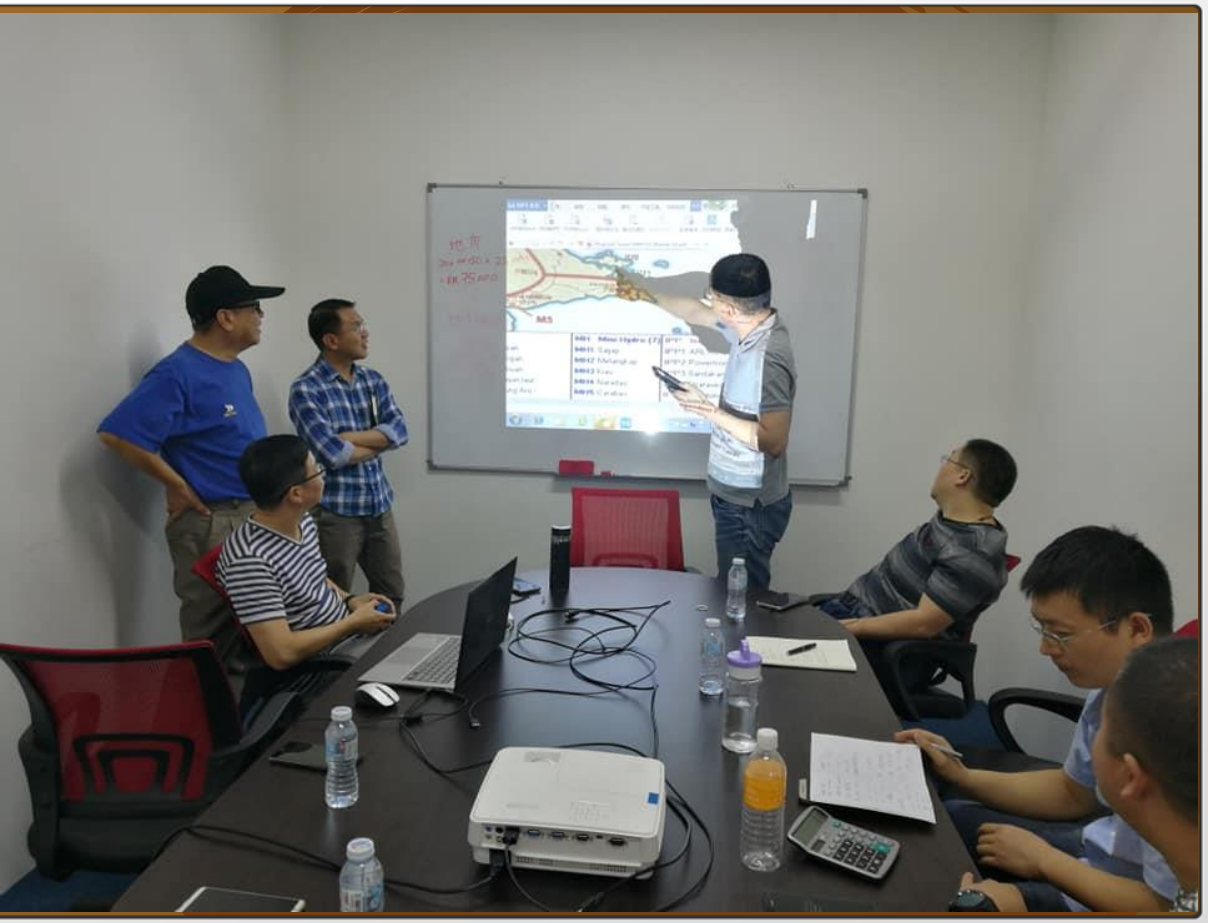

Our Project

Semporna Eco Tour Resort

To build 3 star resort with 200 rooms in Pulau Bum-Bum by China investor team.

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Our Project

Koputra Hotel Cyberjaya

Boutique Hotel with meeting room and café own by Bank Muamalt Coop Malaysia

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Our Project

Sheraton Hotel Nilai

A 5 star hotel with 300 rooms in Nilai (KLIA)

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Our Project

Medical Tourism KLIA

Propose of mix development project with hotel facility at KLIA

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Our Project

Novotel Langkawi

A 5 star resort with 200 rooms
at “Makan Mahsuri”

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Our Project

Construction of 5 stars hotel in progress, Technical meeting on site.

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Our Project

Boutique Hotel at Cyberjaya
by I-City Coorporation
Malaysia

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DESIGN & BUILD PROJECT,

PROJECT MANAGEMENT TEAM TASK

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Project Management Team

NOVOTEL HOTEL LANGKAWI

First coordination meeting with key consultant team and ARCHITECT

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Project Management

LAND SERVEY

To develop a master plan
consist of facility and services

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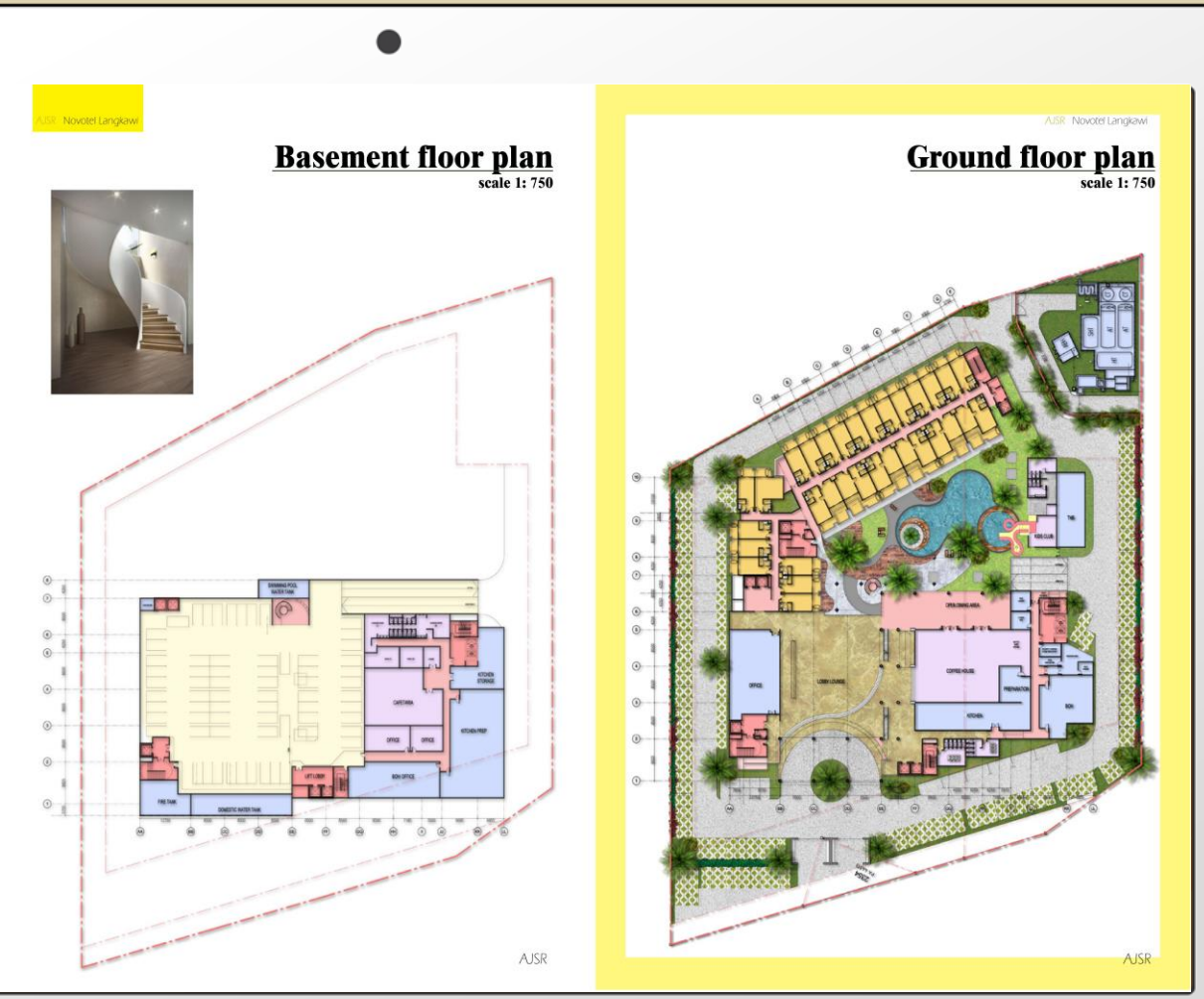

Project Management

Land Layout

Alayout development base on facilities and services

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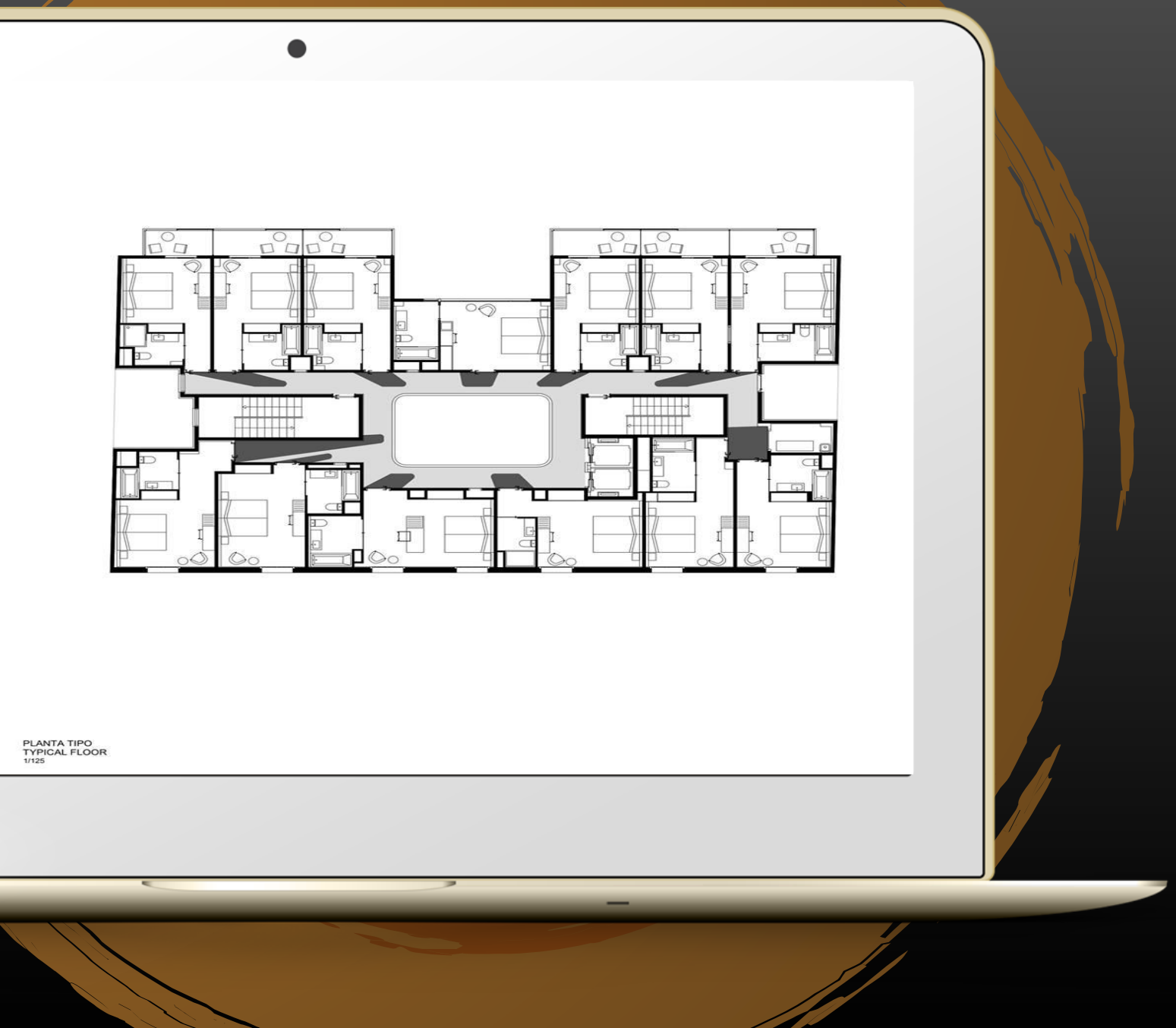

Project Management

Floor plan layout

Room matrix and facility services planning

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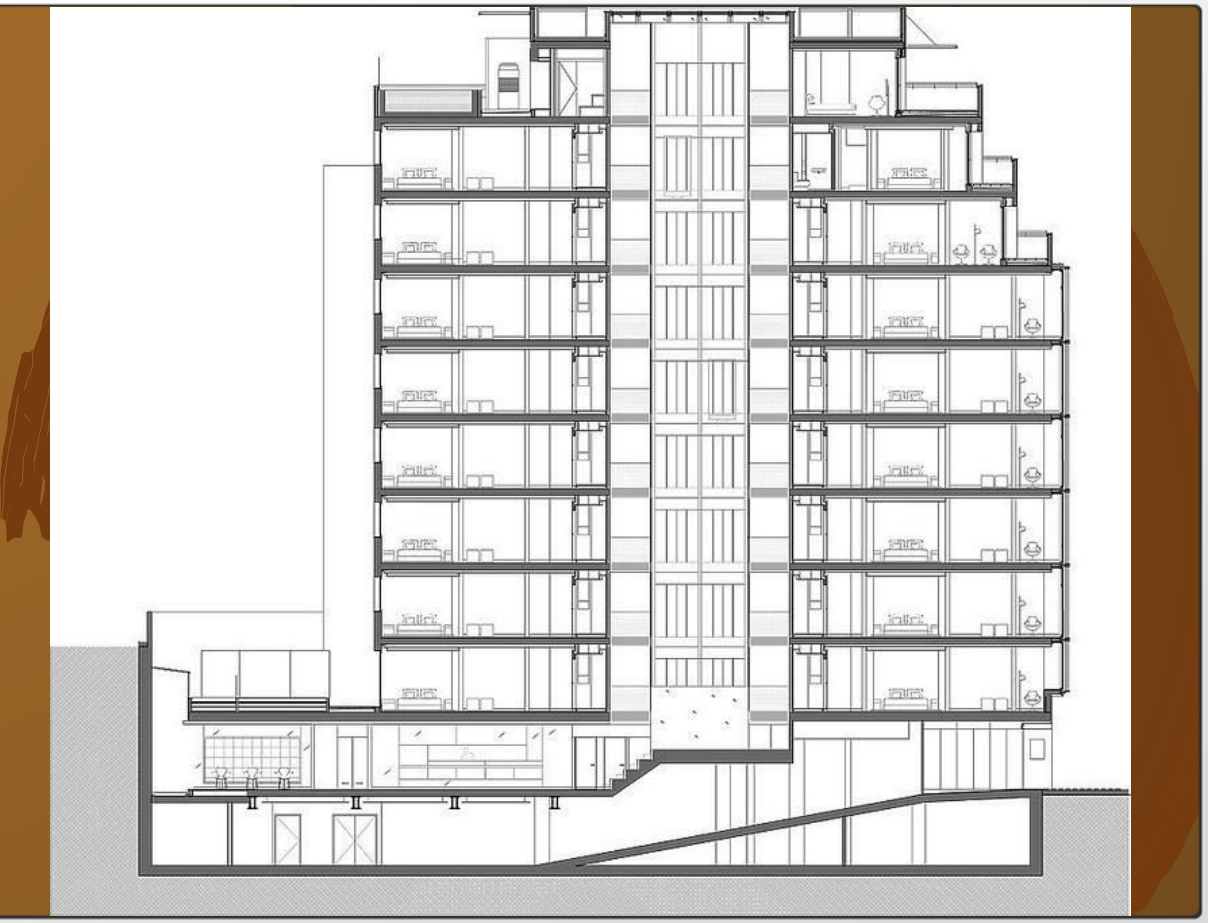

Project management

Building Plan

Building plan design and review to fit in facilities according to hotel requirement

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Project Management

Interior Design

Our ID team will design the concept and art direction according to the brand standard

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Project Management

Food & Beverage Concept

We design the F & B concept and facilities base on hotel capacity

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Project Management

BOMBA approval

Fire safety standard regulatory base on Malaysia Standard to obtaion building plan approval

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Project Management

Development Order

Building plan submission for DO approval

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Project Management

Parking alotment

Number of parking space is subject to local authority approval,

limited of space required solution for approval

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DESIGN & BUILD PROJECT, DEVELOPMENT OF CONCEPT AND DETAIL ID

Project Designer

Hospitality Designer

AYS designer team will review the building plan and layour to develop the design direction

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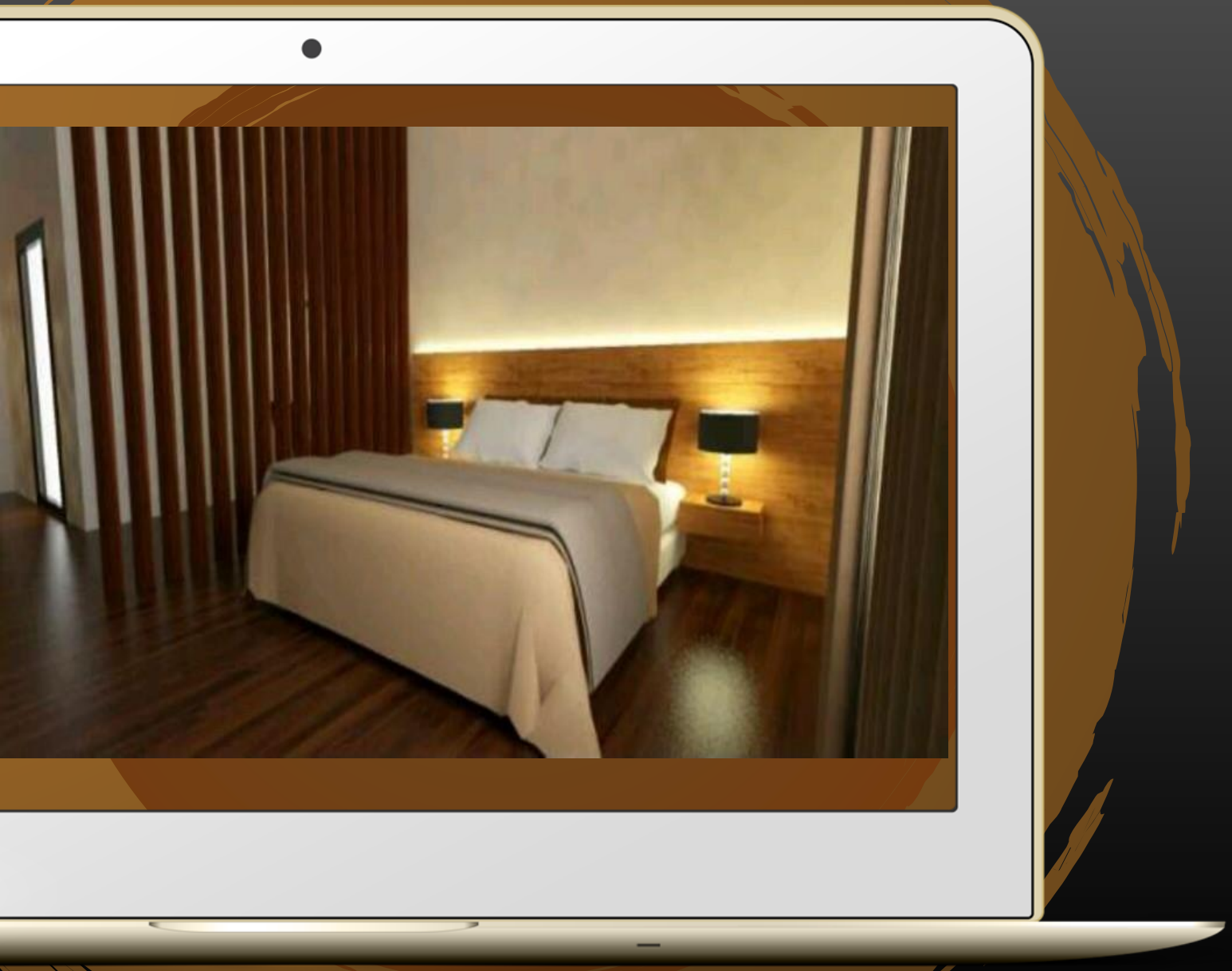

Project Designer

Room layout and design

The room specification according to international acceptable standard

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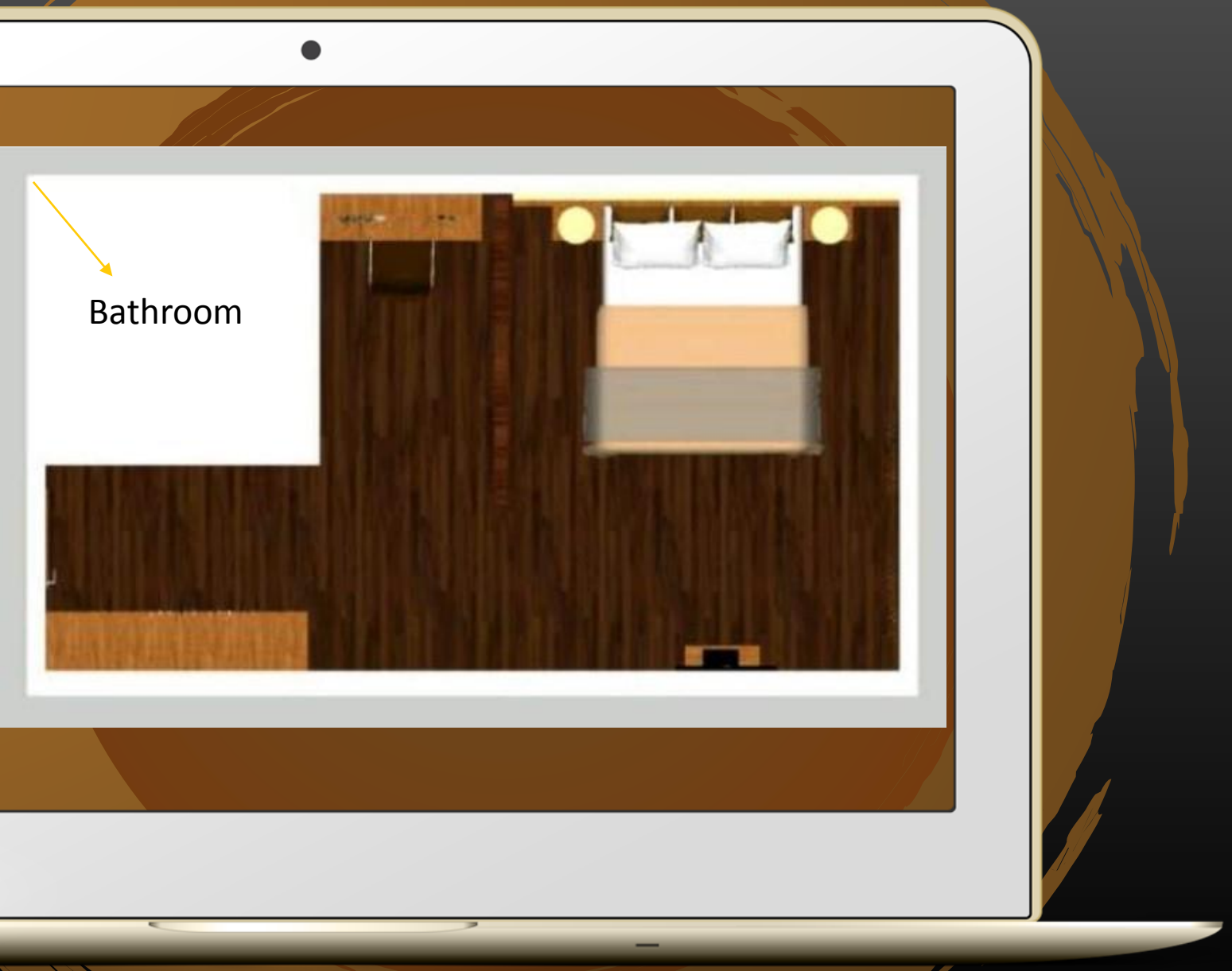

Project Design

Aminities & Facilities in oom

To establish standard and extra aminities services in room to boost the service quality

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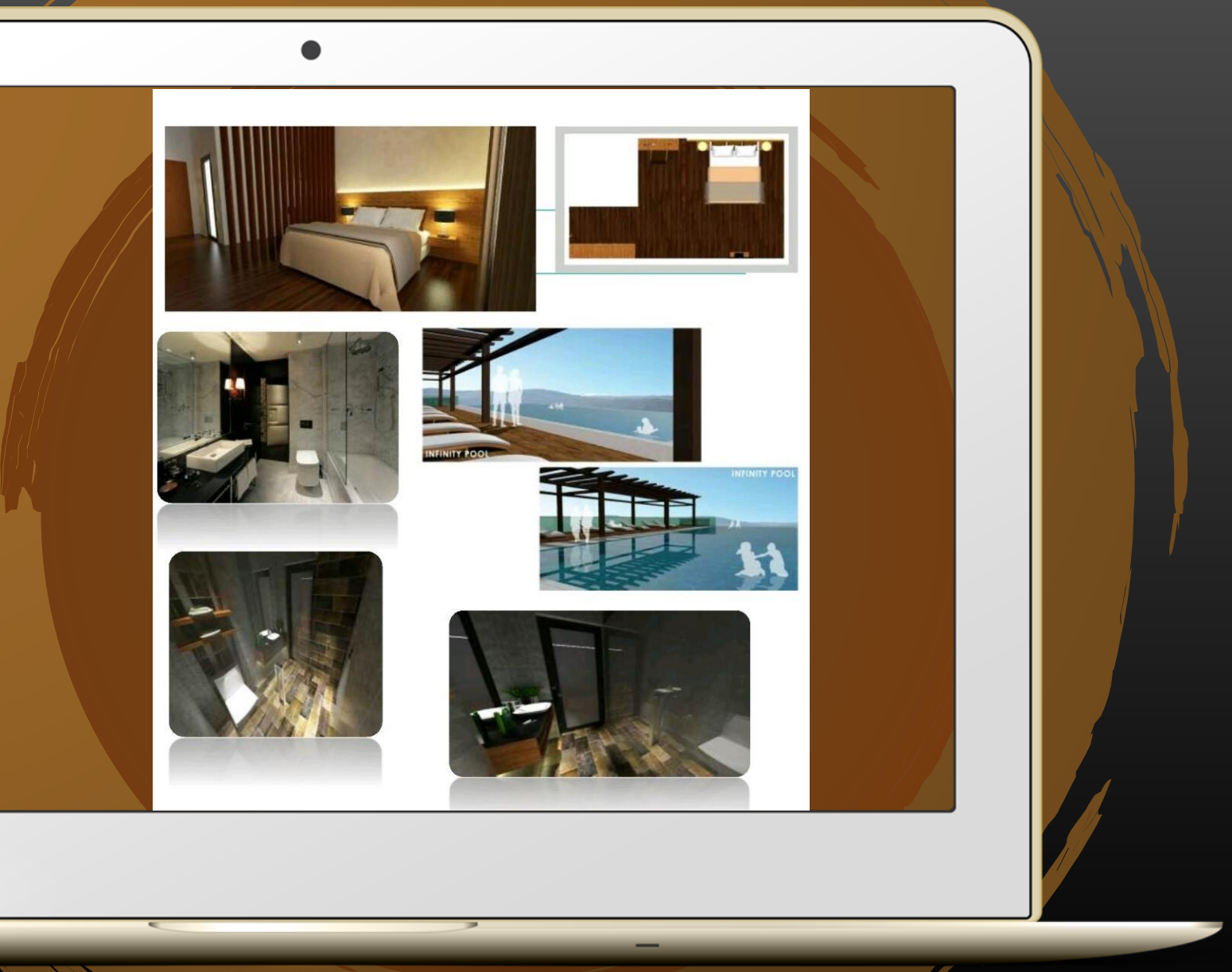

Project Design

Public Area Design

To establish design direction between public area and room

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Project Design

Material Sellection

Attention to detail on material selection to ensure quality, maintenance costing and preventive activity have no issue

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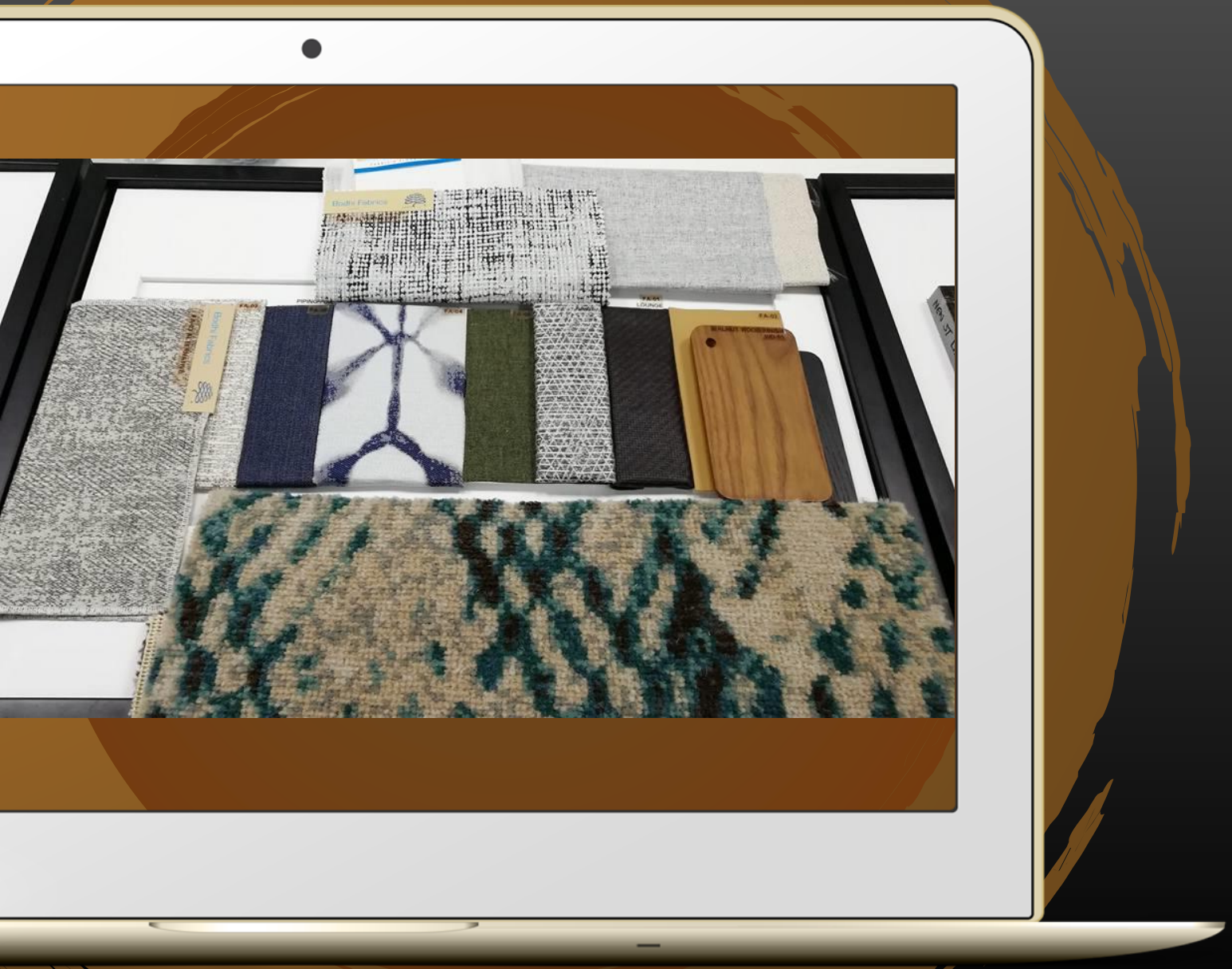

Project Design

F&B Outlets Material

Outlets finishing Material study for approval

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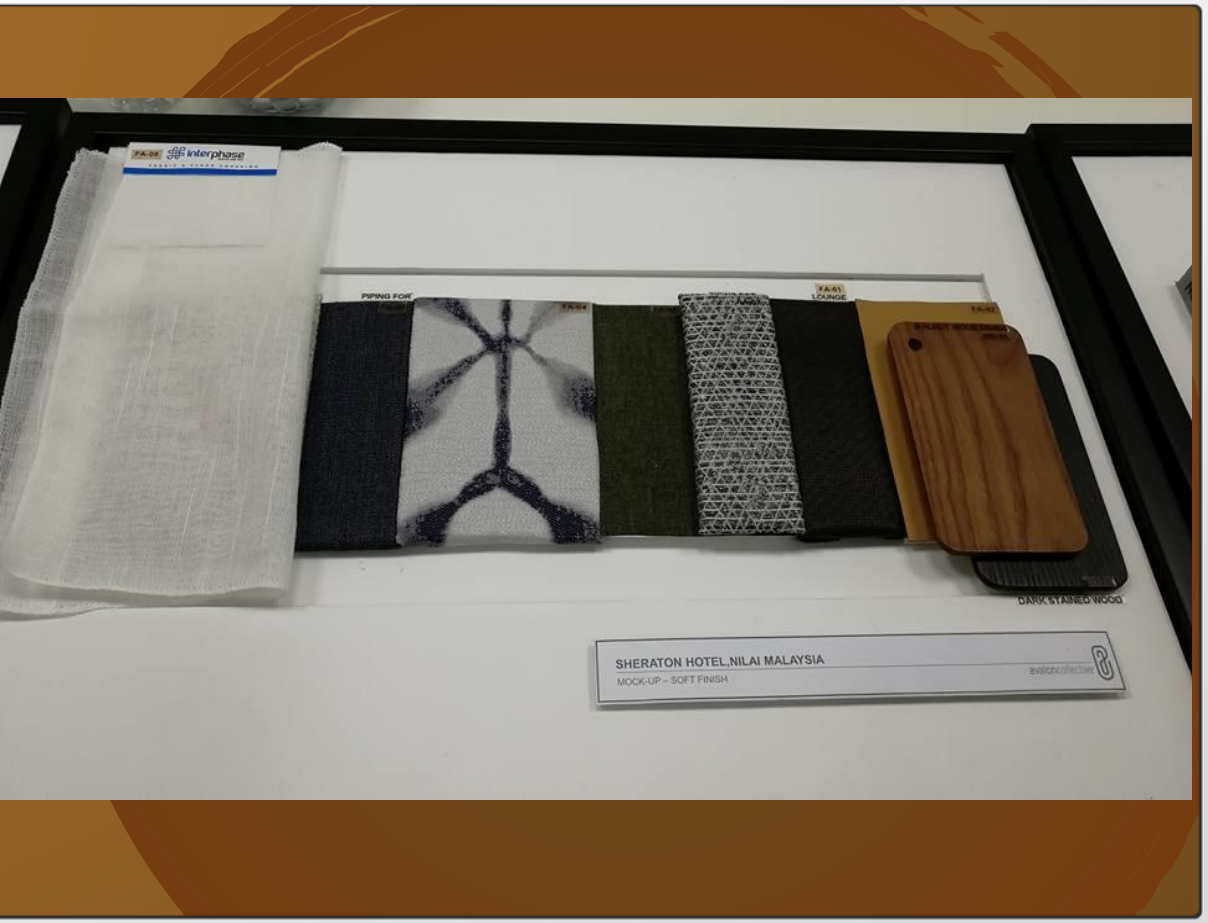

Project Design

Room Material

Room finishing study for approval

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Project Design

Floor and wall material

The best quality selection for lasting and durable finishing

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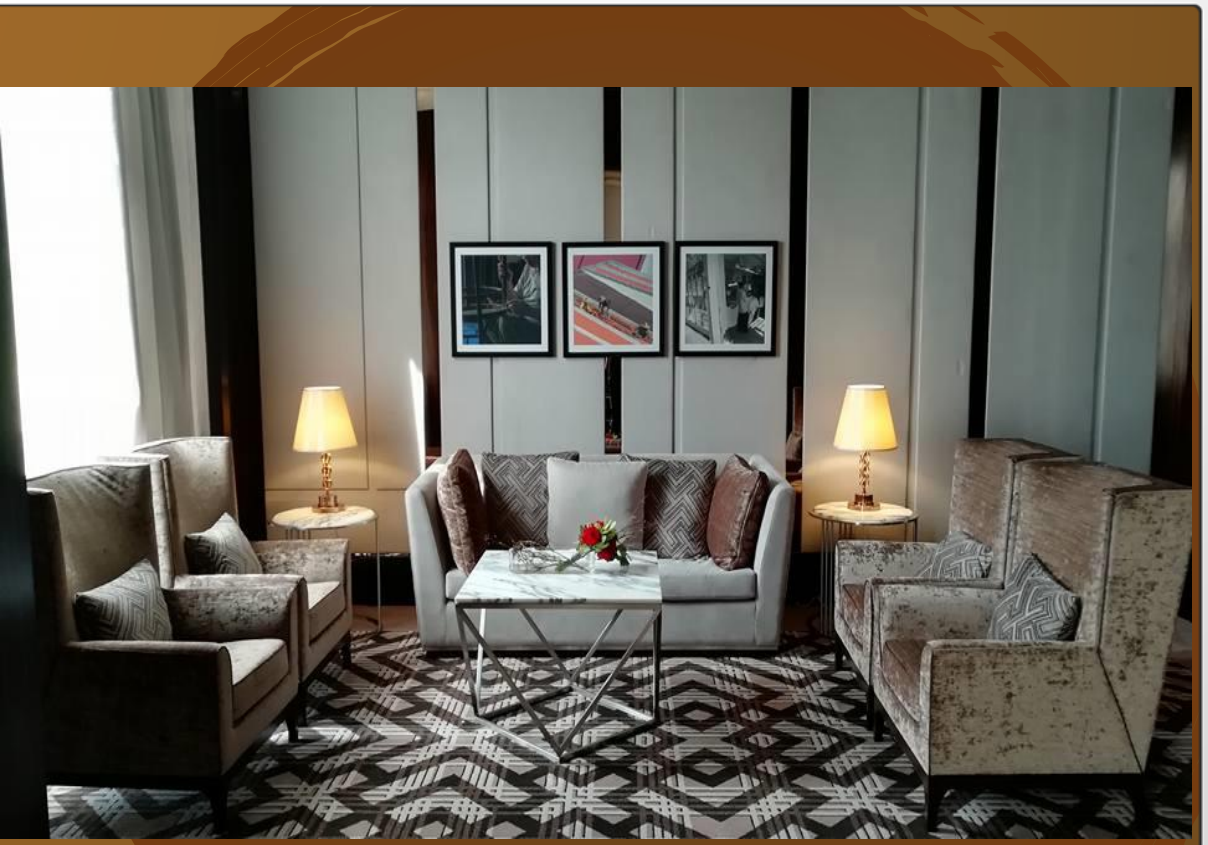

Our Project

Lobby Lounge

Finshing detail of the Lobby lounge

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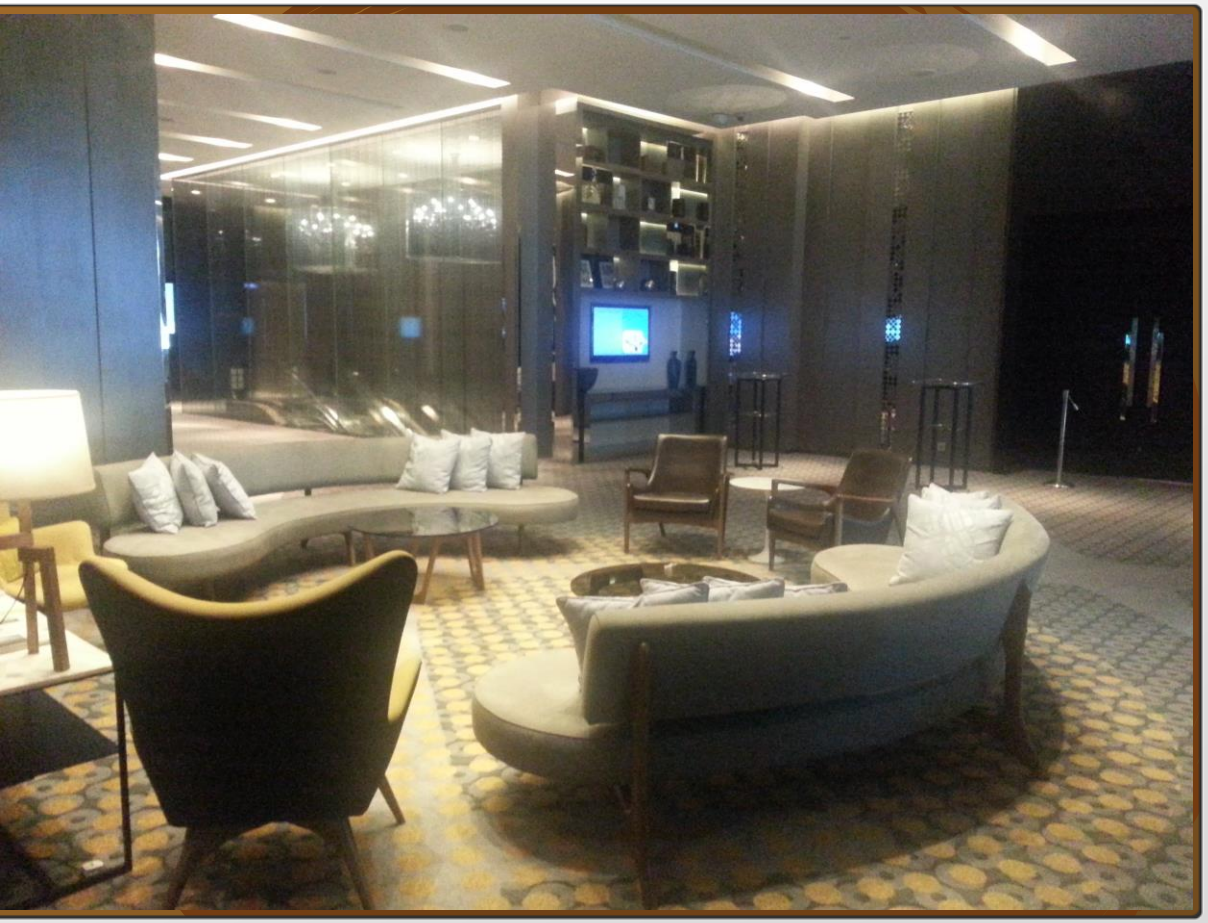

Our Project

Banquet Break Out Lounge

New design direction with mini lounge with island coffee break area

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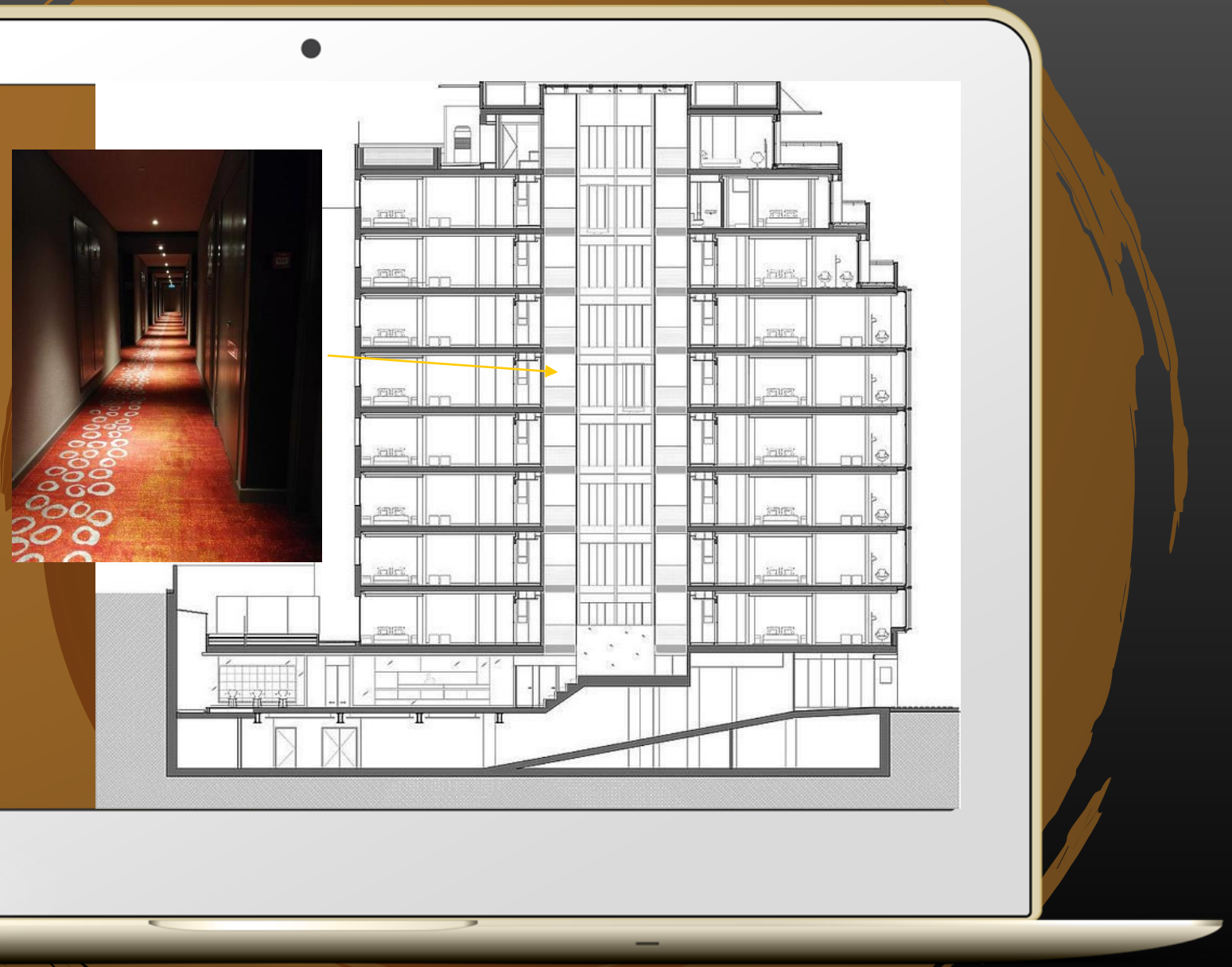

Our Project

Public area design

Lift landing and corridor finishing approval

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DESIGN & BUILD PROJECT, CONSTRUCTION WORK PROGRESS (SITE VISIT)

Our Hotel Project

Site coordination Meeting

To coordinate the site management input with architect, engineer and main contractor

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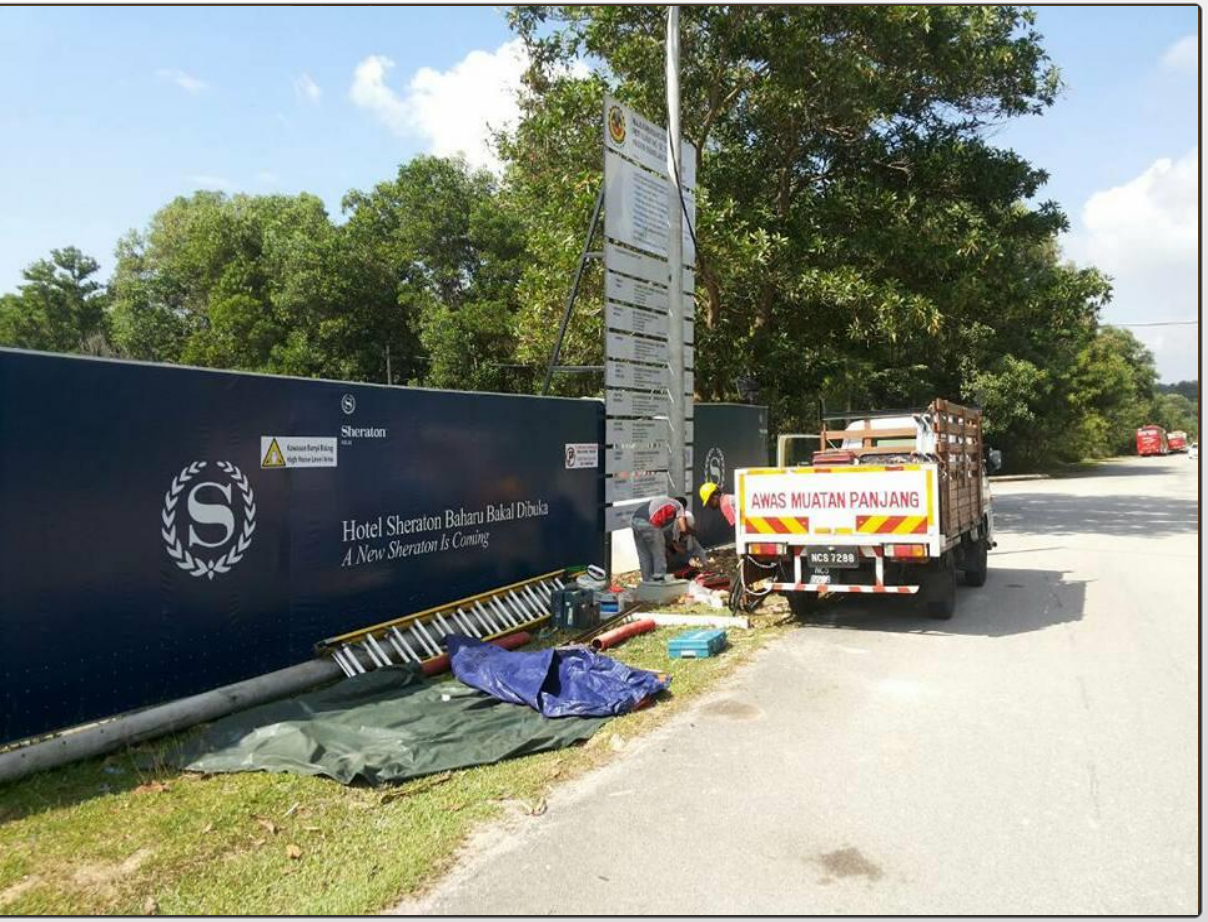

Our Hotel Project

Hoarding Board at site

Serounding inspection at site with sign board contrctor

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Infra and land clearing at site

Inspection of contractor

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Our Hotel Project

Basement structure

Basement 1, 2 & 3 completed for inspection

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Ground Fllor Level

Inspection on ground floor level at site

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Our Hotel Project

Parking Lot number

To ensure the number of parking are follow the requirement

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Our Hotel Project

Ground Floor Level

Construction of ground floor level on progress

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Site Construction Meeting

To review the progress report and claim report by main contractor

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Lift core structure

Inspection on lift core construction with Main Contractor

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Basement driveway

Inspection on the level high with facility and finishing

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Infra work on site

To inspect the water proofing finishing and slab finishing

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Drawing Review

Coordination meeting to on site to view the changes on drawing

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Site Inspection

Visiting for inspection and man power count to ensure project time frame achieve

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Our Project

Project management review

i. Site Visit

ii. . Meeting with Bomba

iii. .Construction on multipurpose hall

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Our Resort Project

Construction work on site

Progress on unit completion as per schedule

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Our Resort Project

Construction ongoing at site, 41 numbers of unit in private area at Langkawi

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Our Resort Project

Exclusive resort is ready for operation

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AYS HOSPITALITY

TRAINING, COACHING, MENTOR AND HUMAN TALENT DEVELOPMENT

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Our Trainer

AYS HOSPITALITY TRAINER

AYS trainer for new hotel opening and pre-opening

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IQS Training

Quality Management System

IQS training with Uitm Faculty, Yapiem, Hotelier and Investor. The system was use to establish high standard service quality base on Muslims friendly approach.

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IKBN Training

IKBN Malaysia Lectures

Traing the IKBN Lectures on hotel set up and opening

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Pre-Opening

Pre-Opening Training

Newly open hotel training for staff and management team and SOP development

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SME SUMMIT

SME Hospitality Industries

Poket talk and interview with hospitality player in Malaysia to move forward with TPM

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F & B Event

Rammadan dinner event

Collaboration with Rabbani Nasyid Group to organize dinner program

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INSKEN-TERAJU

INSKEN-Biskaunselor

Representing INSKEN as Biskaunselor to assist hospitality entrepreneur

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ECO TOUR

Eco friendly tour

A collaboration event with PKNP to promo batu Kurau as eco tour destination

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Room Management

Housekeeping Maid Training

Training for Housekeeping staff in room service section

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Room Deco

Room Art & Deco Training

Train the trainer to be creative in room preparation

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Restaurant Set Up

Restaurant planing

Menu design and restaurant equipment set up for opening

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Opening Team

Restaurant Opening

Training for Restaurant staff towards opening

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Hotel & Resort Owner

Hospitality training

To develop excellent customer service representative for hotel & resort

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Hospitality Training

Supervisory skills in Rooms Division

Training program with IKBN for supervisory skills in rooms division operation

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Our Project

Semporna Eco Tour Resort

A collaboration with local people in developing eco tour package with resort operator.

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Our Training Centre

EV World Training Centre located at Klang Selangor is our main subsidiary to train our key operation team

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AYS HOSPITALITY

HOTEL PRE-OPENING ACTIVITY, ALL KEY OPERATION PERSONNEL ARE READY ON BOARD..

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Pre-Opening

Sani Hotel Kuala Lumpur

Conduct training for operation staff on board towards hotel opening

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Pre -Opening

EV WORLD GROUP

Conduct Tourism Investment and resot pre-opening with stake holder

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Project Start Up

IQS Quality Management System

Briefing and poject brief for IQS Management Team

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Pre-Opening

EV World Hotel Putrajaya

Opening 16 branch of EV World Hotel Group in Malaysia

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Pre-Opening

Staff technical briefing

Conduct technical briefing with staff on the pre-opening program and work flow

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Pre-Opening

Kitchen Set Up

Kitchen inspection for opening and staff life cook performance

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Business Model

How we assist our client

Consultation

We train our client Key Operation People to reach the service standard

Coaching

Coaching them towards the SOP and Operation flow

Management

Managing their administration, account and operation

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Market Opportunity

More demand in Malaysia..

$ Domestic

- Local spending in tourism
  - Resort and holidays activity in island, eco area, aquatic, hills, theme park and viral spot.
  - School Holiday event such as wedding, family gathering and visit.
  - Sales person and government daily travelling for seminar, course, site visit, sales & marketing activity

$International

- International spending in tourism
  - Island holiday with water spot activity
  - Eco tourism mainly in nature base activity
  - City shooper and business trip
  - Local culture activity

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Service Option

Convenience

Understanding

Affordable

Friendly

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Consultation

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Design, Build, Manage

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AYS HOTEL & RESORT

Operator Management

AYS HOSPITALITY TRAINER

Training & recruitment

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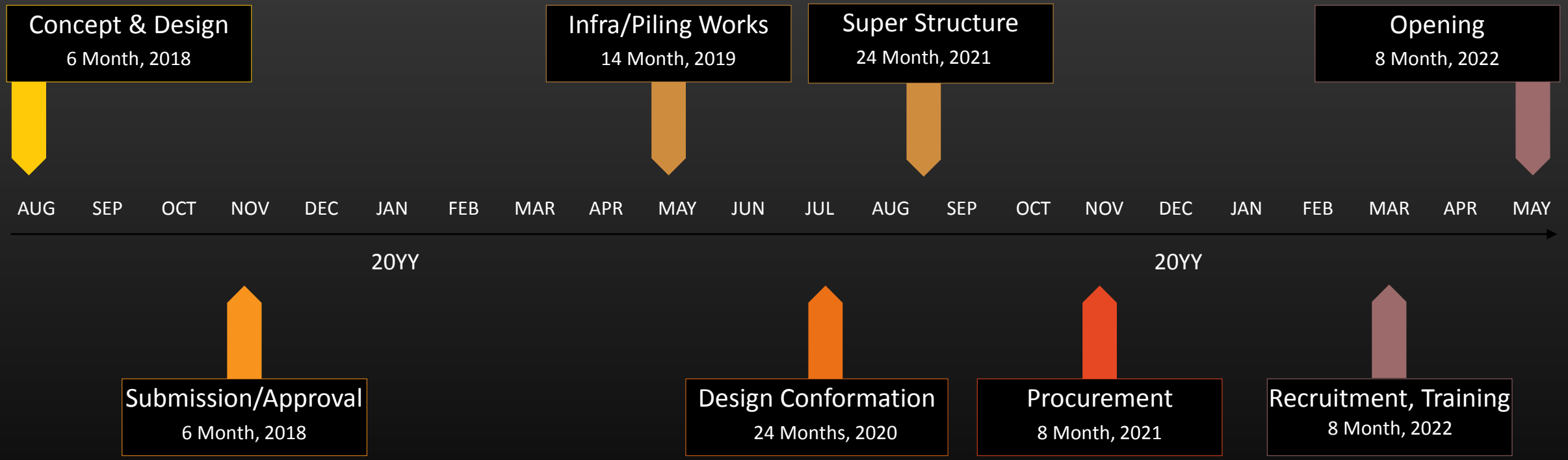
Timeline

Project Management Hotel & Resort



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AYS Project Source

Hospitality Consultation

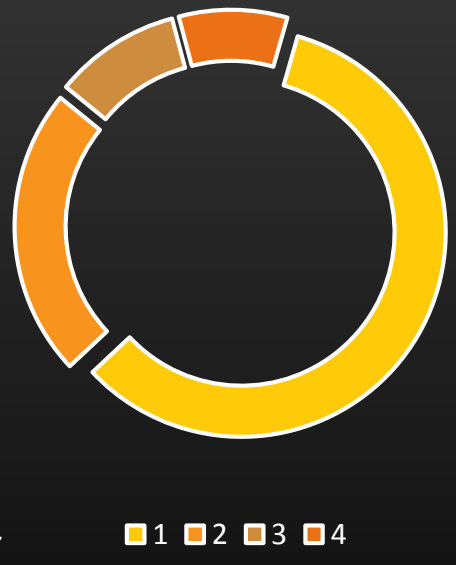
Consultation on various issues on hospitality project.

30%

Training, Seminar

Conduct traing and seminar for government agency, university and hotel owner.

20%



Operator / Management

Operate hotel and eco tourism spot activity.

15%

Design, Build & Manage

Lead the project management from zero till completed

35%

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- AYS Hospitality will be happy to assist you in so many way we can.
  - Lets share your dream and make it reality.
  - Our journey in hospitality services will always be with our expert team, thus we are confident to be your assistant

Call us

Address:
Suite A-26-03, I-SOHOTOWER, I-City
Selangor Golden Triangle,
40000 Shah Alam,
Selangor
Tel: 03-5030 2288
Web: www.aysgroup.company
Web: www.aysconsultant.com

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THANKYOU

AYS PRINCIPAL CONSULTANT / FOUNDER

016-6880744

info.aysconsultant.com

www.aysgroup.company

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